



Martin & Company began publishing rate and form filing summaries in 1993, and has continued to grow by adding ancillary services that provide skilled research and customized tracking services to the insurance industry.

We continue to measure the success and growth of our company by the quality of service and reliable information provided to our clients.

Our strength is the ability to provide technical and efficient research for product development personnel, compliance analysts and many others in search of competitive insurance data.

Many of the top insurance writers in the country subscribe to our services, because they are comfortable with our knowledgeable research team who truly understand the complex requests and timely needs of our clients. This combination of commitment and service is making Martin & Company the first choice by many who value a service-oriented company.

Outsource → Resource...

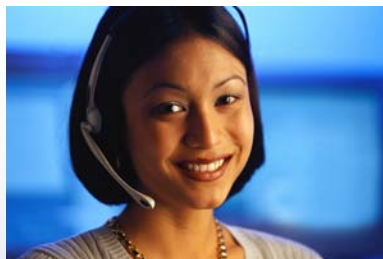
... it's effective, efficient and the right choice.



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Publications & Insurance Services

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guide you through
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- **State Filing Services**
- **Research Projects**
- **Product Development**
- **Compliance Assistance**



Martin & Company

Publications & Insurance Services

For many years Martin & Company has offered services that provided you with information and the ability to obtain rate and form filings. We are now excited to announce the expansion of our offerings to complement our existing services, which will provide you with a valuable suite of customized compliance solutions.

At Martin & Company we understand and appreciate the complexity of insurance compliance: from research, the development of products, the state filing process, all the way through to approval and implementation. We also recognize the many demands on your time and how difficult it can be to address the constant flow of changing **Compliance issues**, especially if your staff and resources are limited. That is why we are confident our services will be of great value to you.

Our mission is to obtain customer satisfaction by providing customers with Property & Casualty Compliance solutions, customized to meet their specific needs. This approach will undoubtedly prove to be very useful to your company.



Insurance Compliance ... we can help!

■ State Filing Services

- Preparation of filing letters
- Preparation of state transmittal documents/filing forms
- Assembly of filing package
- Submission of complete filing
- Communication with State Departments of Insurance (DOI) on your behalf
- Status reports

We realize companies may only need assistance with a portion of their filings; we want to work with you to provide the specific services you need.

■ Product Development

- Development of rate and/or rule manual pages
- Conversion of loss cost pages to final printed rate pages
- Development of policy forms and/or endorsements
- Side-by-side comparisons
- Conversion of hardcopy documents to electronic documents

■ Research Projects

- Research on your behalf
- Survey services – phone or e-mail

■ Compliance Assistance

- Reorganizing or establishing a Compliance Department
- Developing a Compliance mindset throughout your organization
- Reviewing or establishing internal procedures

We want you to consider Martin & Company as a valuable “resource,” not just another place to “outsource.” Contact us today to learn more about how our Insurance Compliance solutions can help you ease your way through the complex maze of compliance.

Reliable, Professional, Experienced and Committed.

